

Wesley Spitz

812 N 12th Street
Mattoon, IL 61938
217-508-5744
217spitz@gmail.com

EXPERIENCE

Team Wireless, Mattoon IL— Salesman

05/2022 - 10/2023

Gained experience selling a huge assortment of products from phones, accessories, and insurance plans. Spoke with new guests daily about billing issues, technical problems, and hardware repair.

Made regular cold calls and created leads to help drive traffic and bring in profit. Have access to each month's gross profit and sales charts upon request via Team Wireless.

References:

Simon Daood (Regional Manager) - 586 864 3011

Anna Trujillo (District Manager) - 517 852 4612

Leslie Kenworthy (Store Manager) - 217 294 0077

24 Hour Gym, Mattoon IL- Manager

09/2020 - 05/2022

Helped my grandparents manage their chain of 24 hour gyms in Mattoon, Charleston, and Effingham part-time until the gyms were sold.

Reference:

Sue Spitz (Owner) - 217 994 5126

Culligan, Charleston IL— Route Salesman

02/2021 - 03/2022

Experience operating a company vehicle going to a variety of customers homes in central Illinois to assess, quote, and deliver merchandise directly to them.

References:

Ken Holtzhouser (Manager) - 217 273 8712

Mark Lyndsey (Technician) - 217 294 0284

Eastside Package, Charleston IL— Salesman

12/2019 - 02/2021

References:

Scott Wolff (Owner) - 217 276 5722

Ethan Wolff (Manager) - 217 549 1073

SKILLS

- Personable Personality
- Strong work ethic
- Calm demeanor
- Helpful mentality
- Creative
- Problem Solver
- Clear communicator
- Emotionally Intelligent

AWARDS

\$1500 Travel Voucher:

Won my company's July 2023 contest for signing up the most credit cards.

2022 Highest new rep GP:

Received recognition for making the most Gross Profit for the company as a new hire in 2022

BIO

I'm a hard-working self starter with a passion for sales and human connection. I love to meet new people and to be helpful in as many ways as I can. I'm a fast learner and a reliable worker willing to do what needs to be done to get the job done. If I have the right incentives and opportunities offered to me, I can be a very profitable asset for any company.

EDUCATION

Lake Land College, Mattoon IL— *Marketing*

08/2017 - 05/2019

Microsoft Office Certified

Charleston High School, Charleston IL— *Diploma*

08/2013 - 05-2017

3.2 GPA

SAT: 1170